

Schlossmann's Subaru City

4640 S. 27th St.
Milwaukee, WI 53221
(414) 281-9100
www.subaruofmilwaukee.com

BUYER		CO-BUYER		Deal #:	
				Deal #:	
				Deal Type: Retail	
				Deal Date: 10/05/2026	
				Print Time: 12:41pm	
		Home #:			
		Work #:		Salesperson:	
VEHICLE					
New ☒		Stock #:	Description:	VIN:	Mileage:
Used ☐		830426	2026 SUBARU OUTBACK WAGON 4DR A...		0
Demo ☐					
TRADE					
MSRP:			PAYMENTS		
\$ 50,441.00			Option 1: (retail)		
Discount: \$ 3,616.00			Down Payment		
Sale Price: \$ 46,825.00			36 Months	48 Months	60 Months
Total Financed Aftermarkets: \$ 207.00			\$2,000.00	\$ 1,351.00	\$ 1,013.00
Total Trade Allowance: \$ 0.00			\$4,000.00	\$ 1,295.00	\$ 971.00
Trade Difference: \$ 47,032.00			\$6,000.00	\$ 1,239.00	\$ 930.00
			\$8,000.00	\$ 1,184.00	\$ 888.00
Service Fee: \$ 399.00					\$ 729.00
State & Local Taxes: \$ 2,798.43					\$610.001...
Total License and Fees: \$ 389.50					
Total Cash Price: \$ 50,618.93					
Total Trade Payoff: \$ 0.00					
Delivered Price: \$ 50,618.93					
Cash Down Payment + Deposit: \$ 0.00					
Unpaid Balance: \$ 50,618.93					

This is an initial customer proposal. The figures presented are based on estimates. Rates are subject to credit approval.

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BUYER		CO-BUYER		Deal #:	
		Home #: Work #:		Deal Type:	Lease
				Deal Date:	10/03/2026
				Print Time:	04:51pm
				Salesperson:	
VEHICLE					
New ☒	Stock #:	Description:	VIN:	Mileage:	
Used ☐	830426	2026 SUBARU OUTBACK WAGON 4DR A...		0	
Demo ☐					
TRADE					
MSRP:		\$	50,441.00	PAYMENTS	
Discount:	\$	3,616.00	Option 1: (lease) Mileage Program: 10,000 Annual Planned Miles: 10,000		
Sale Price:	\$	46,825.00	CAP Reduction 36 Months		
Total Financed Aftermarkets:	\$	332.00	\$1,000.00	\$ 616.05	
			\$2,500.00	\$ 571.99	
			\$3,000.00	\$ 557.30	
			\$4,500.00	\$ 513.22	
Total Trade Allowance:	\$	0.00	Residual: \$ 29,255		
Total Trade Payoff:	\$	0.00			
Net Trade Allowance:	\$	0.00			
Customer Cash:	\$	0.00			
Total Cash and Rebates:	\$	0.00	Option 2: (retail)		
			Down Payment	36 Months	48 Months
				60 Months	72 Months
			\$2,000.00	\$ 1,650.76	\$ 1,296.95
			\$4,000.00	\$ 1,586.05	\$ 1,246.12
			\$6,000.00	\$ 1,521.34	\$ 1,195.28
			\$8,000.00	\$ 1,456.64	\$ 1,144.44
				\$ 958.33	\$ 835.25
Security Deposit:	\$	0.00			
First Payment:	\$	619.80			
Documentation Fee:	\$	399.00			
DMV Fees:	\$	252.50			
Cap Reduction Tax:	\$	0.00			
Due on Delivery:	\$	872.30			

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